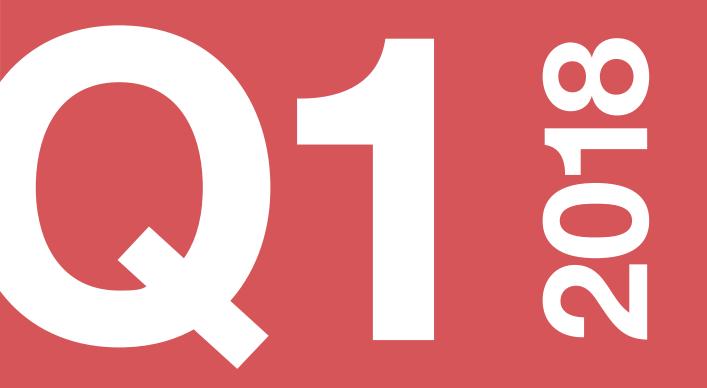
# ManpowerGroup Employment Outlook Survey India





The ManpowerGroup Employment Outlook Survey for the first quarter 2018 was conducted by interviewing a representative sample of 4,905 employers in India. All survey participants were asked, "How do you anticipate total employment at your location to change in the three months to the end of March 2018 as compared to the current quarter?"

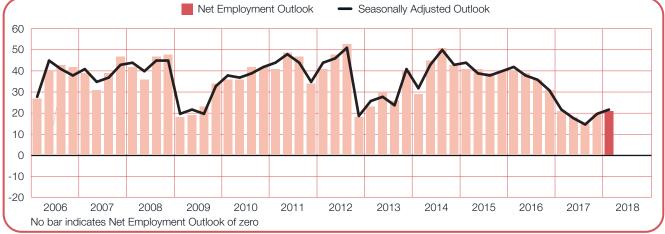
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# **India Employment Outlook**

	Increase	Decrease	No Change	Don't Know	Net Employment Outlook	Seasonally Adjusted
	%	%	%	%	%	%
Jan-Mar 2018	24	3	57	16	21	22
Oct-Dec 2017	24	4	56	16	20	20
Jul-Sep 2017	16	1	61	22	15	14
Apr-Jun 2017	19	1	68	12	18	18
Jan-Mar 2017	22	1	59	18	21	22



Indian employers report solid hiring intentions for the upcoming quarter. With 24% of employers forecasting an increase in staffing levels, 3% expecting a decrease and 57% anticipating no change, the Net Employment Outlook is +21%.

Once the data is adjusted to allow for seasonal variation, the Outlook stands at +22%. Hiring plans are 2 percentage points stronger when compared with the previous quarter, and are unchanged when compared with 1Q 2017.

Throughout this report, we use the term "Net Employment Outlook." This figure is derived by taking the percentage of employers anticipating total employment to increase and subtracting from this the percentage expecting to see a decrease in employment at their location in the next quarter. The result of this calculation is the Net Employment Outlook.

From this point forward, all data discussed in the commentary is seasonally adjusted, unless stated otherwise.

# **Organization-Size Comparisons**

Participating employers are categorized into one of three organization sizes: Small businesses have 10-49 employees; Medium businesses have 50-249 employees; and Large businesses have 250 or more employees.

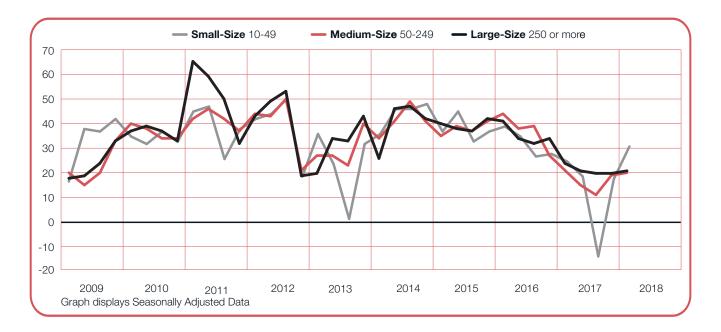
Staffing levels are expected to increase in all three organization size categories during 1Q 2018. Small employers report robust hiring plans with a Net Employment Outlook of +31%, while Outlooks of +21% and +20% are reported by Large- and Medium-size employers, respectively.

Small employers report an improvement of 13 percentage points when compared with the previous quarter, while Outlooks for the Medium- and Large-size categories remain relatively stable.

In a comparison with the first quarter of 2017, Small employers report an increase of 6 percentage points, but the Outlook for Large employers declines by 3 percentage points. Elsewhere, the Outlook for Medium employers remains relatively stable.

\* No data available for Micro and Small businesses for the current quarter

Organisation-Size	Increase	Decrease	No Change	Don't Know	Net Employment Outlook	Seasonally Adjusted
	%	%	%	%	%	%
Small-Size 10-49	23	0	67	10	23	31
Medium-Size 50-249	20	2	59	19	18	20
Large-Size 250 or more	26	4	54	16	22	21



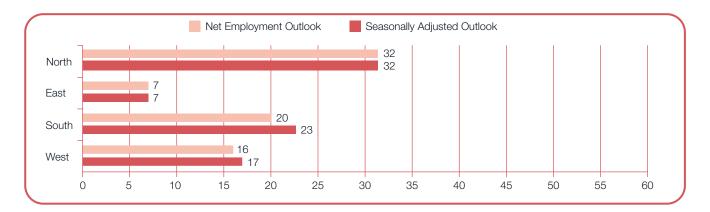
# **Regional Comparisons**

Employers forecast payroll gains in all four regions during the first quarter of 2018. The strongest labor market is anticipated in the North, where the Net Employment Outlook stands at +32%. In the South, employers report healthy hiring prospects with an Outlook of +23%, while steady hiring activity is expected in the West, with an Outlook of +17%. Employers in the East anticipate a modest increase in staffing levels, reporting an Outlook of +7%.

Hiring plans are slightly stronger in three of the four regions when compared with the previous quarter. Increases of 4 percentage points are reported in the

North and the South, and the Outlook for the West improves by 2 percentage points. Meanwhile, employers in the East report no change.

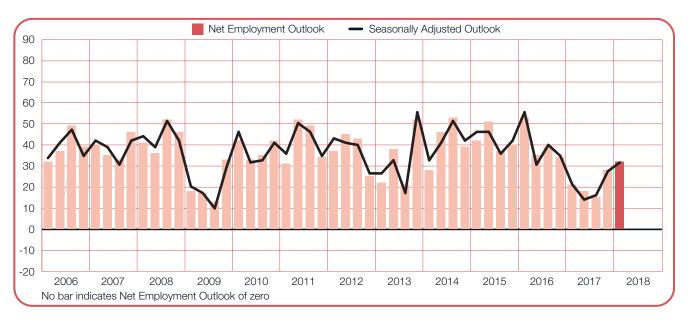
Year-over-year, employers in two of the four regions report weaker hiring prospects, with Outlooks declining by 10 and 7 percentage points in the East and the South, respectively. Elsewhere, employers in the North report a considerable improvement of 10 percentage points, while the Outlook in the West remains relatively stable.



#### +32%

## North

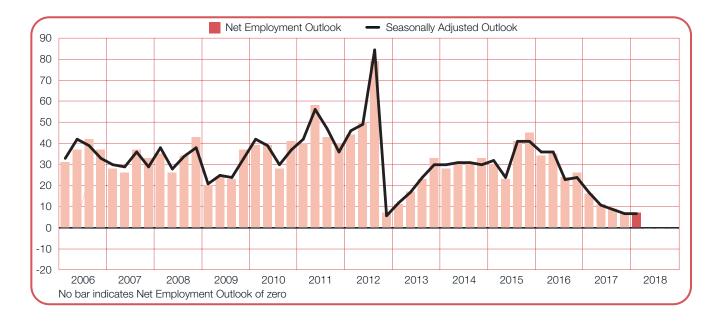
Job seekers can expect a brisk hiring pace in the forthcoming quarter, according to employers who report a Net Employment Outlook of +32%. Hiring intentions improve by 4 percentage points when compared with the previous quarter, and are 10 percentage points stronger when compared with this time one year ago.



#### +7%

#### East

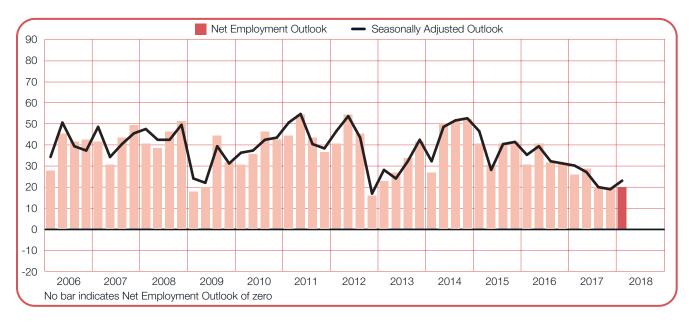
Reporting a Net Employment Outlook of +7%, employers anticipate a modest level of hiring activity during the next three months. The Outlook is unchanged quarter-over-quarter, but declines by 10 percentage points when compared with the first quarter of 2017.



#### +23%

### South

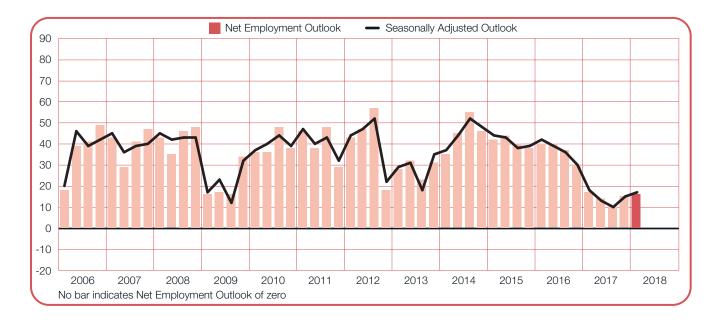
Solid payroll gains are forecast in the January-March time frame, with employers reporting a Net Employment Outlook of +23%. Hiring prospects improve by 4 percentage points when compared with the previous quarter, but are 7 percentage points weaker year-over-year.



#### +17%

### West

Employers expect a steady increase in staffing levels during 1Q 2018, reporting a Net Employment Outlook of +17%. Hiring prospects are 2 percentage points stronger when compared with the final quarter of 2017, and remain relatively stable in comparison with this time one year ago.

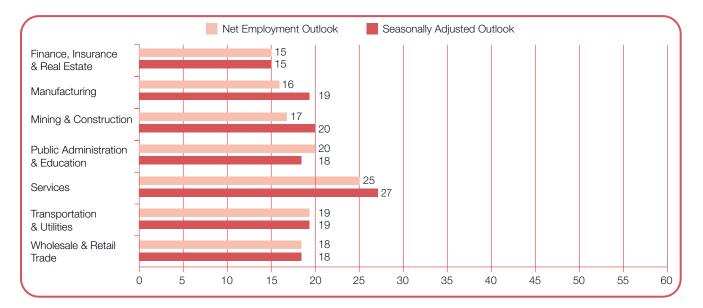


## **Sector Comparisons**

Workforce gains are anticipated in all seven industry sectors during the coming quarter. The strongest labor market is forecast by Services sector employers who report a Net Employment Outlook of +27%. Elsewhere, Mining & Construction sector employers report upbeat hiring plans with an Outlook of +20%, while Outlooks stand at +19% in both the Manufacturing sector and the Transportation & Utilities sector. Respectable payroll growth is forecast in both the Public Administration & Education sector and the Wholesale & Retail Trade sector, with Outlooks of +18%, while Finance, Insurance & Real Estate sector employers report an Outlook of +15%.

When compared with the final quarter of 2017, Manufacturing sector employers report a noteworthy improvement of 5 percentage points, while the Outlook for the Services sector is 4 percentage points stronger. Employers also report increases of 2 percentage points in both the Finance, Insurance & Real Estate sector and the Mining & Construction sector. Meanwhile, hiring intentions remain relatively stable in both the Transportation & Utilities sector and the Wholesale & Retail Trade sector.

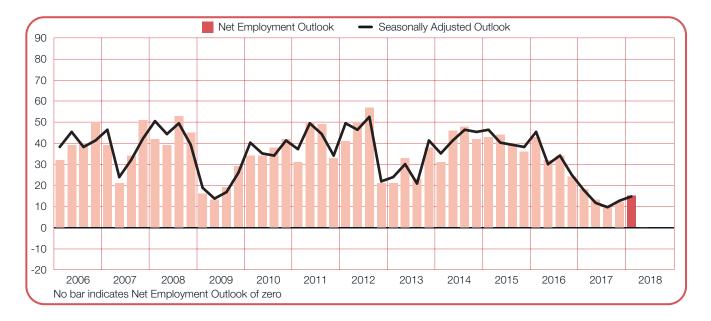
In a comparison with this time one year ago, hiring prospects weaken in five of the seven industry sectors. Public Administration & Education sector employers report the most noteworthy decline of 6 percentage points. The Finance, Insurance & Real Estate sector Outlook is 3 percentage points weaker, while decreases of 2 percentage points are reported in both the Mining & Construction sector and the Wholesale & Retail Trade sector. However, Services sector employers report an improvement of 3 percentage points.



#### +15%

### Finance, Insurance & Real Estate

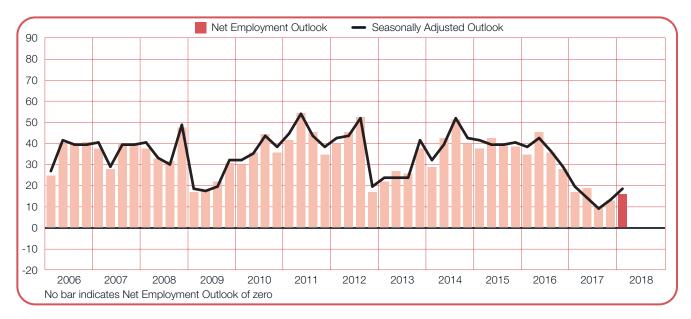
Reporting a Net Employment Outlook of +15%, employers anticipate a steady hiring pace in the forthcoming quarter. The Outlook improves by 2 percentage points when compared with the previous quarter, but is 3 percentage points weaker in comparison with 1Q 2017.



#### +19%

#### Manufacturing

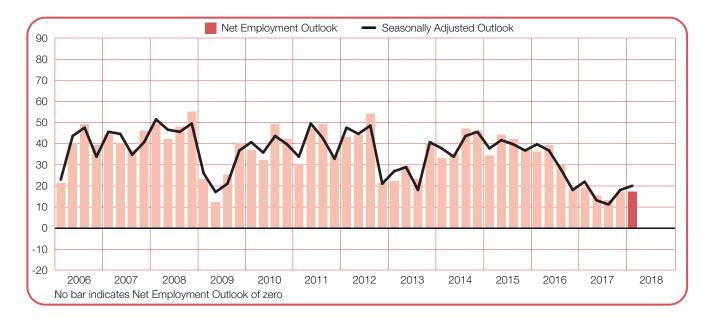
Job seekers can expect an upbeat labor market in the January-March time frame, according to employers who report a Net Employment Outlook of +19%. Hiring plans are 5 percentage points stronger quarter-over-quarter, and remain relatively stable when compared with this time one year ago.



#### +20%

## Mining & Construction

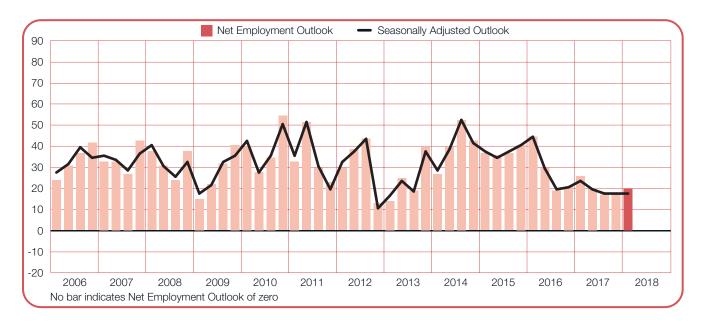
Employers report favorable hiring intentions for 1Q 2018 with a Net Employment Outlook of +20%. When compared with 4Q 2017, hiring prospects improve by 2 percentage points. However, employers report a decline of 2 percentage points year-over-year.



#### +18%

### Public Admin/ Education

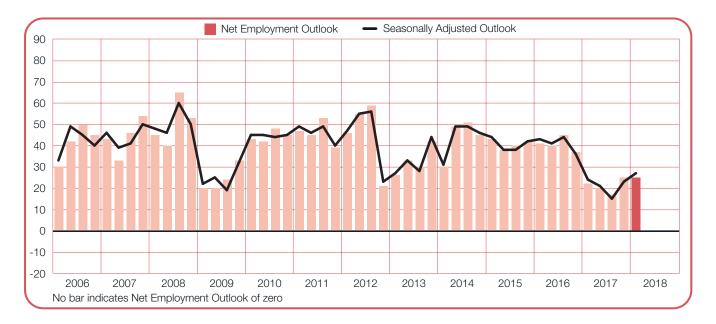
The respectable hiring pace is forecast to continue in the next three months with employers reporting a Net Employment Outlook of +18% for the third consecutive quarter. When compared with the first quarter of 2017, the Outlook declines by 6 percentage points.



#### +27%

### Services

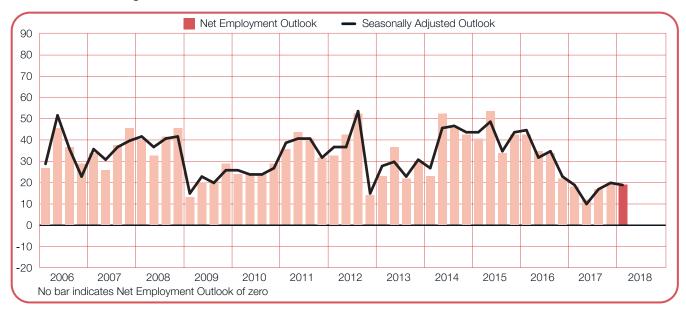
Solid payroll gains are anticipated in the January-March period, with employers reporting a Net Employment Outlook of +27%. Hiring intentions improve by 4 and 3 percentage points quarter-over-quarter and year-over-year, respectively.



### +19%

### **Transportation & Utilities**

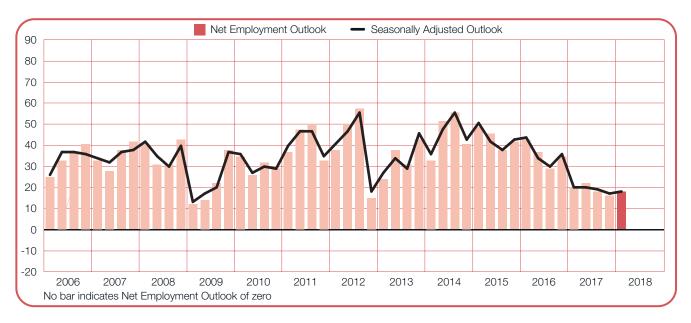
Job seekers can expect upbeat hiring activity in the first quarter of 2018, according to employers who report a Net Employment Outlook of +19%. Hiring prospects remain relatively stable when compared with the previous quarter and are unchanged when compared with this time one year ago.



#### +18%

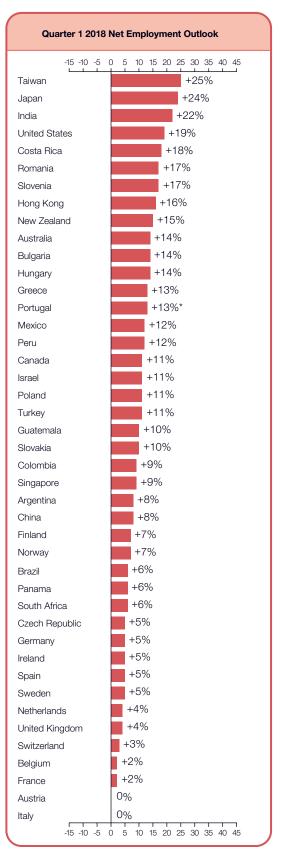
## Wholesale & Retail Trade

Employers anticipate a favorable hiring climate in the coming quarter, reporting a Net Employment Outlook of +18%. The Outlook remains relatively stable quarter-over-quarter, but declines by 2 percentage points when compared with the first quarter of 2017.



## **Global Employment Outlook**

	Quarter 1 2018	Qtr on Qtr Change Q4 2017 to Q1 2018	Yr on Yr Change Q1 2017 to Q1 2018
	%		
Americas			
Argentina	9 (8) <sup>1</sup>	2 (0)1	2 (2) <sup>1</sup>
Brazil	5 (6) <sup>1</sup>	4 (4) <sup>1</sup>	13 (13) <sup>1</sup>
Canada	8 (11) <sup>1</sup>	2 (1) <sup>1</sup>	2 (1) <sup>1</sup>
Colombia	5 (9) <sup>1</sup>	-2 (2) <sup>1</sup>	-1 (0) <sup>1</sup>
Costa Rica	20 (18) <sup>1</sup>	3 (-1) <sup>1</sup>	4 (7) <sup>1</sup>
Guatemala	11 (10) <sup>1</sup>	-1 (-1) <sup>1</sup>	-5 (-5)¹
Mexico	10 (12) <sup>1</sup>	-3 (-1) <sup>1</sup>	-2 (-2) <sup>1</sup>
Panama	6 (6) <sup>1</sup>	O (O) <sup>1</sup>	-2 (-2) <sup>1</sup>
Peru	11 (12) <sup>1</sup>	9 (10) <sup>1</sup>	4 (4) <sup>1</sup>
United States	16 (19) <sup>1</sup>	1 (2) <sup>1</sup>	3 (3)1
Asia Pacific			
Australia	13 (14) <sup>1</sup>	2 (4) <sup>1</sup>	5 (5) <sup>1</sup>
China	8 (8) <sup>1</sup>	-1 (0) <sup>1</sup>	4 (4) <sup>1</sup>
Hong Kong	16 (16) <sup>1</sup>	-1 (-1) <sup>1</sup>	3 (3) <sup>1</sup>
India	21 (22) <sup>1</sup>	1 (2) <sup>1</sup>	0 (0) <sup>1</sup>
Japan	23 (24) <sup>1</sup>	3 (1) <sup>1</sup>	1 (1) <sup>1</sup>
New Zealand	16 (15) <sup>1</sup>	4 (3) <sup>1</sup>	1 (1) <sup>1</sup>
Singapore	9 (9) <sup>1</sup>	-2 (-2) <sup>1</sup>	1 (0) <sup>1</sup>
Taiwan	22 (25) <sup>1</sup>	0 (2) <sup>1</sup>	2 (1) <sup>1</sup>
<b>EMEA</b> <sup>†</sup> Austria	-3 (0) <sup>1</sup>	-11 (-8) <sup>1</sup>	-6 (-6) <sup>1</sup>
Belgium Bulgaria	2 (2) <sup>1</sup>	-1 (-1) <sup>1</sup> 0 (0) <sup>1</sup>	-4 (-4) <sup>1</sup> 2 (2) <sup>1</sup>
U	9 (14) <sup>1</sup>		
Czech Republic	3 (5) <sup>1</sup>	2 (3) <sup>1</sup>	2 (2) <sup>1</sup>
Finland	4 (7) <sup>1</sup>	-2 (0) <sup>1</sup>	3 (3) <sup>1</sup>
France	1 (2) <sup>1</sup>	-3 (-2) <sup>1</sup>	0 (0) <sup>1</sup>
Germany	3 (5) <sup>1</sup>	-4 (0) <sup>1</sup>	-1 (-1) <sup>1</sup>
Greece	7 (13) <sup>1</sup>	-2 (-2) <sup>1</sup>	5 (5) <sup>1</sup>
Hungary	11 (14) <sup>1</sup>	-5 (-4)1	-4 (-3)1
Ireland	3 (5) <sup>1</sup>	-6 (-5) <sup>1</sup>	-1 (-1) <sup>1</sup>
Israel	9 (11) <sup>1</sup>	2 (3) <sup>1</sup>	2 (2) <sup>1</sup>
Italy	-1 (0) <sup>1</sup>	-1 (-3) <sup>1</sup>	1 (1) <sup>1</sup>
Netherlands	4 (4) <sup>1</sup>	-2 (-2) <sup>1</sup>	-1 (-1) <sup>1</sup>
Norway	8 (7) <sup>1</sup>	5 (2) <sup>1</sup>	5 (3) <sup>1</sup>
Poland	7 (11) <sup>1</sup>	0 (2)1	3 (3)1
Portugal	13	10	8
Romania	10 (17) <sup>1</sup>	$2(1)^{1}$	4 (3) <sup>1</sup>
Slovakia	9 (10) <sup>1</sup>	2 (1) <sup>1</sup>	2 (2) <sup>1</sup>
Slovenia	13 (17) <sup>1</sup>	4 (3) <sup>1</sup>	0 (0) <sup>1</sup>
South Africa	7 (6) <sup>1</sup>	2 (1) <sup>1</sup>	-1 (0) <sup>1</sup>
Spain	3 (5) <sup>1</sup>	0 (0) <sup>1</sup>	$2(2)^{1}$
Sweden	4 (5) <sup>1</sup>	1 (0) <sup>1</sup>	-2 (-2) <sup>1</sup>
Switzerland	1 (3) <sup>1</sup>	2 (4) <sup>1</sup>	4 (4) <sup>1</sup>
Turkey UK	6 (11) <sup>1</sup> 4 (4) <sup>1</sup>	-2 (-1) <sup>1</sup> -1 (-1) <sup>1</sup>	1 (1) <sup>1</sup> -2 (-2) <sup>1</sup>



†EMEA – Europe, Middle East and Africa.

\* Indicates unadjusted data.

1. Number in parentheses is the Net Employment Outlook when adjusted to remove the impact of seasonal variations in hiring activity. Please note that this data is not available for all countries as a minimum of 17 quarters worth of data is required.

## The ManpowerGroup Employment Outlook Survey is ManpowerGroup's quarterly index of employer hiring confidence.

ManpowerGroup interviewed nearly 59,000 employers across 43 countries and territories to forecast labor market activity\* in 1Q 2018. All participants were asked, "How do you anticipate total employment at your location to change in the three months to the end of March 2018 as compared to the current quarter?"

According to the survey, workforce gains of varying margins are forecast by employers in 41 of 43 countries and territories during the January-March time frame. And for the second consecutive quarter since the global financial crisis in 2009, employers report no negative Outlooks among the 43 countries and territories. Additionally, employers in a number of countries, including Australia, Japan, Norway, Poland, Romania and the United States, report their strongest hiring plans in five years or more. There are also signs that the volatility recently observed in some countries most notably in Brazil, China and India—is declining.

Overall, forecasts improve or remain stable in most countries and territories. When compared with the final quarter of 2017, hiring prospects improve in 20 of 43 countries and territories, are unchanged in eight, and decline in 15. When compared with this time one year ago, hiring intentions improve in 26 of the 43 countries and territories, are unchanged in six, and weaken in only 11.

Workforce gains are forecast in 23 of 25 countries in the Europe, Middle East & Africa (EMEA) region through the first three months of 2018. Hiring plans improve in 10 countries quarter-over-quarter, weaken in 10, and are unchanged in five. In a year-over-year comparison, Outlooks improve in 14 countries, decline in eight and are unchanged in three. Job seekers in Romania and Slovenia may benefit from the strongest EMEA region first-quarter hiring plans, while the weakest forecasts are reported in Austria and Italy, with employers in both countries predicting a flat hiring pace through the first three months of the year. Payrolls are expected to increase in all eight Asia Pacific countries and territories, and Outlooks are trending generally stronger. The forecast improves by varying margins in five countries and territories in comparison to the fourth-quarter results, weakens in only two and is unchanged in one. In a year-over-year comparison hiring plans strengthen in six and are unchanged in t he remaining two. Employers in Taiwan report the most optimistic forecast in the region, as well as across the globe. The region's weakest forecasts are reported by employers in China and Singapore.

Positive Outlooks are reported in all 10 countries surveyed in the Americas. Hiring confidence strengthens in five countries, dips in three and is unchanged in two when compared to the last three months of 2017. In the year-over-year comparison, hiring activity is expected to pick up in six countries, declines in three and remains unchanged in one. Employers in the United States and Costa Rica report the strongest first-quarter hiring plans while those in Brazil and Panama report the weakest.

Full survey results for each of the 43 countries and territories included in this quarter's survey, plus regional and global comparisons, can be found at

#### www.manpowergroup.com/meos

The next ManpowerGroup Employment Outlook Survey will be released on 13 March 2018 and will detail expected labor market activity for the second quarter of 2018.

\* Commentary is based on seasonally adjusted data where available. Data is not yet seasonally adjusted for Portugal.

# International Comparisons – Asia Pacific

Nearly 15,000 employers were interviewed in the Asia Pacific region. Employers in each of the eight countries and territories intend to add to their workforces in the next three months.

Employers in Taiwan report the most optimistic forecast among the 43 countries and territories that participate in the survey. Taiwan's Outlook is the strongest reported in two years with more than a quarter of the surveyed employers saying they plan to add to their payrolls through the first three months of 2018. Job prospects are brightest in the Finance, Insurance & Real Estate sector, as well as in the Manufacturing sector where the forecast is the strongest reported in more than two years.

Hiring confidence in Japan remains solid with employers reporting the most optimistic forecast since 4Q 2007. Outlooks are positive in each industry sector and region, with the most hiring activity expected in the Transportation & Utilities and the Mining & Construction sectors.

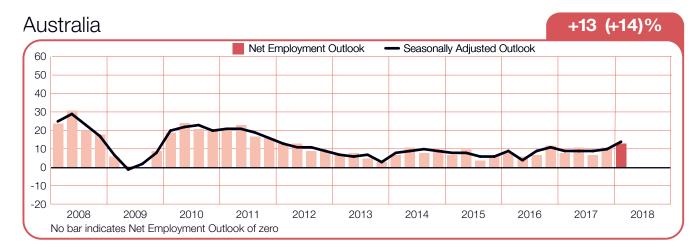
Hiring intentions in India improve for the second consecutive quarter following the country's weakest historical Outlook from 3Q 2017. Opportunities for job seekers are expected in all seven industry sectors and across each of the four regions with the strongest labor market activity forecast in the Services sector and in India's North region.

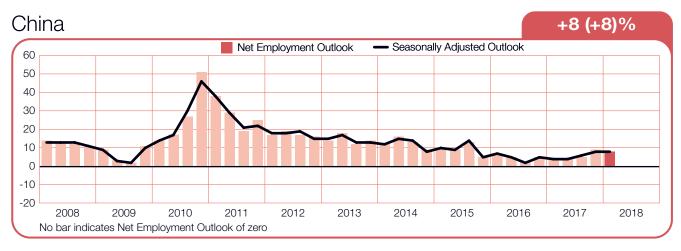
Buoyed by improving Outlooks in most industry sectors and across most regions, Australia's first-quarter forecast is the strongest reported by employers in more than six years. Particularly noteworthy are solid job gains forecast in the Mining & Construction sector where employer hiring intentions have climbed steadily to the strongest level reported since 3Q 2011. In China, employer confidence remains cautiously optimistic with positive Outlooks reported in each industry sector and region. Outlooks in all industry sectors and all but one region improve by varying margins in year-over-year comparisons, and indicate that hiring activity may be gaining some sustained momentum.

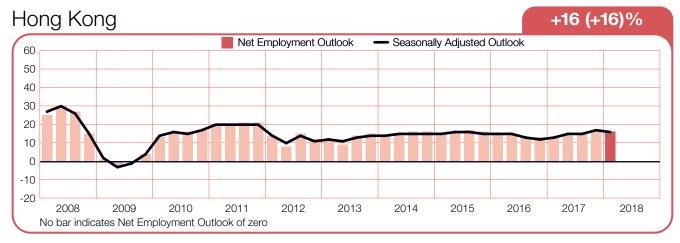
New Zealand's hiring pace is expected to remain steady through the first three months of the year. Outlooks are positive in all industry sectors and across all regions. Finance, Insurance & Real Estate sector employers report the most optimistic hiring intentions as well as their strongest forecast in nearly three years.

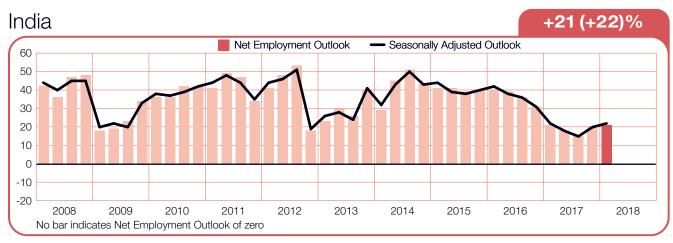
A steady first-quarter hiring pace is expected in Hong Kong with positive Outlooks reported in all industry sectors. Employer confidence is strongest in the Services and Finance, Insurance & Real Estate sectors, and further buoyed by the strongest Outlook reported in the Wholesale & Retail Trade sector in more than four years.

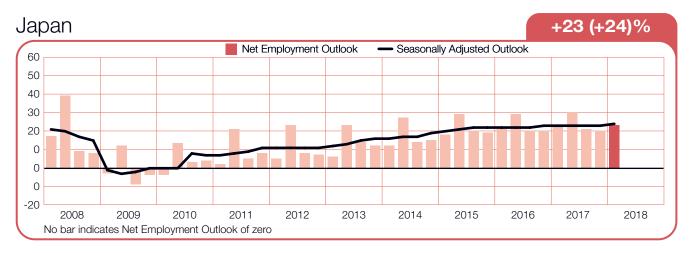
Singapore's forecast softens slightly in comparison to the prior quarter, but employers there remain cautiously optimistic. Employers in the Public Administration/ Education and Finance, Insurance & Real Estate sector report the most optimistic first-quarter hiring projections.



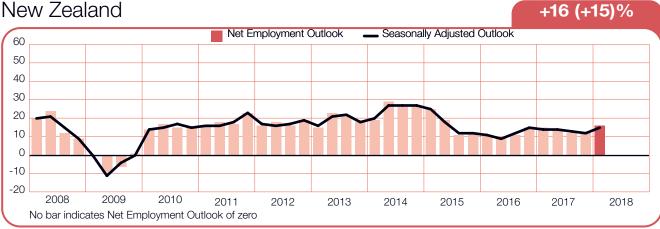


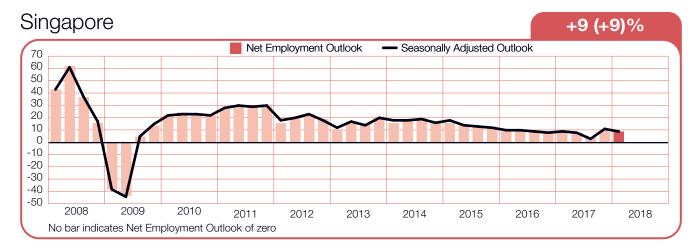


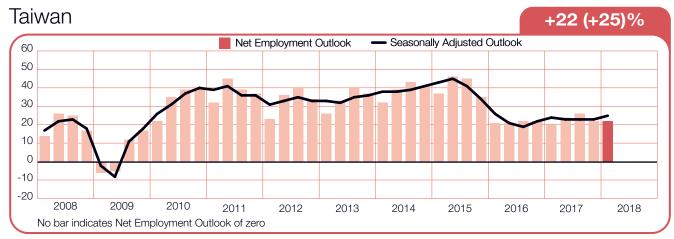




## New Zealand







# International Comparisons – Americas

Over 23,000 employers from 10 countries throughout North, Central and South America were interviewed for the 1Q 2018 survey. Employers in each country intend to add to their payrolls by varying degrees through the first three months of the year.

U.S. employers report the region's most upbeat forecast, with more than one in every five surveyed saying they intend to add to their payrolls in the January-March time frame. The forecast is the strongest reported since 4Q 2007 with employers in all industry sectors and in all regions anticipating first-quarter job gains, with the strongest hiring activity expected in the Leisure & Hospitality and Transportation & Utilities sectors.

Employers in Costa Rica also forecast a steady first-quarter hiring pace. Opportunities for job seekers are expected in all industry sectors and regions with the strongest employer confidence reported in the Manufacturing and Services sectors.

The hiring climate in Mexico remains favorable and, despite uncertainties associated with ongoing NAFTA negotiations, forecasts are positive in all industry sectors and regions with the strongest Outlooks reported by employers in the Manufacturing and Transport & Communications sectors.

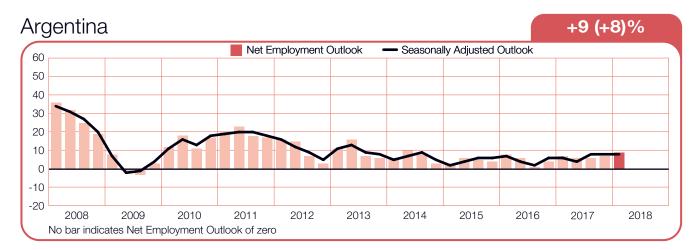
Hiring confidence among Peru's employers has rebounded considerably following two consecutive quarters of more subdued forecasts. Outlooks are uniformly positive and improve in most industry sectors in both quarter-over-quarter and year-over-year forecasts. Meanwhile, Canada's Outlook improves for the third consecutive quarter and hiring intentions are the most optimistic reported since 4Q 2013. Highlights of the first-quarter forecast includes the strongest hiring plans reported in the Transportation & Public Utilities sector since 1989, and the strongest forecast reported in the Finance, Insurance & Real Estate sector in nearly 12 years.

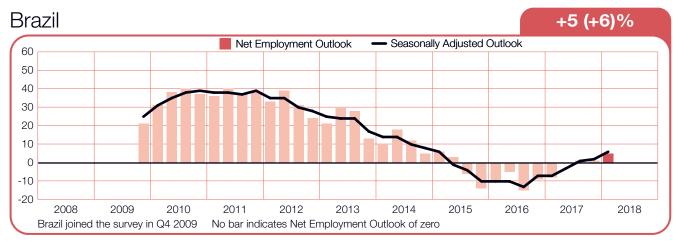
Elsewhere, Outlooks are more modest. Employers in Guatemala forecast some opportunities for job seekers, but the Outlook is softer in both quarter-over-quarter and year-over-year comparisons. Employers in the Commerce and the Construction sectors expect the most first-quarter payroll growth.

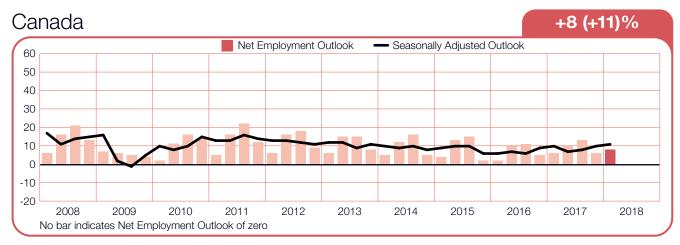
Colombian employers anticipate a mild hiring climate in the first three months of the year, with staffing levels expected to increase in eight of nine industry sectors and four of five regions. Construction sector employers report the most confident hiring projections.

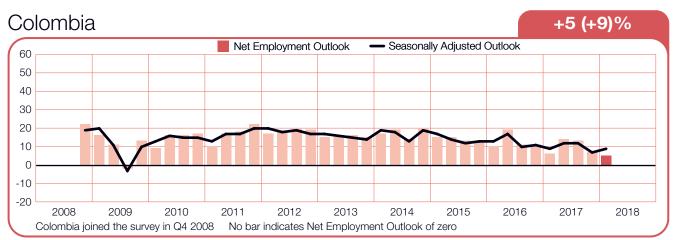
Following Argentina's mid-term elections, employer confidence remains cautiously optimistic. The Outlook is boosted in part by favorable reports in the Construction and the Finance, Insurance & Real Estate sectors where first-quarter forecasts improve considerably from year-ago levels.

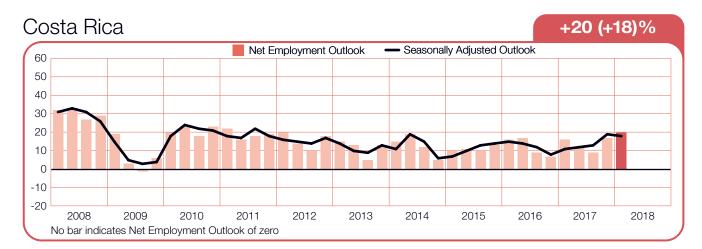
Employers in Brazil and Panama report the least optimistic forecasts in the region. However, Brazil's forecast has improved for four consecutive quarters; employer hiring intentions remain modest, but are the strongest reported in three years. Panama's forecast is similarly modest and held in check by the weakest hiring plans reported by Construction sector employers since the survey started in 2010.





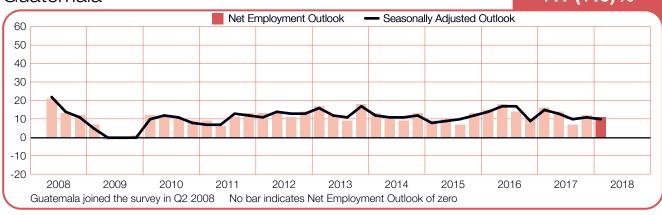


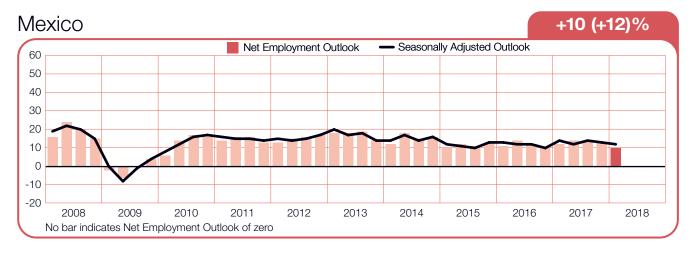


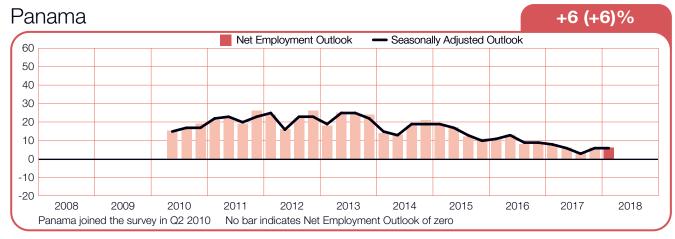


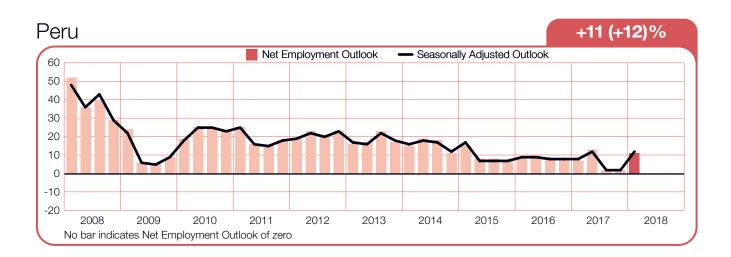
## Guatemala

+11 (+10)%









#### United States of America +16 (+19)% Net Employment Outlook - Seasonally Adjusted Outlook -10 -20 No bar indicates Net Employment Outlook of zero

## **International Comparisons – EMEA**

More than 20,000 employers in 25 countries in the Europe, Middle East and Africa (EMEA) region were interviewed for the 1Q 2018 survey. Employers in 23 of 25 countries plan to add to their payrolls during the January-March time frame. Outlooks are mixed across the EMEA region with few signs of any prominent region-wide trends.

In both Romania and Slovenia, payrolls are expected to grow by varying degrees in all industry sectors and in all regions. The brightest job prospects in both countries are reported in the Manufacturing sector. Hungary's job seekers can also expect to find the most opportunities in the Manufacturing sector through the first three months of 2018.

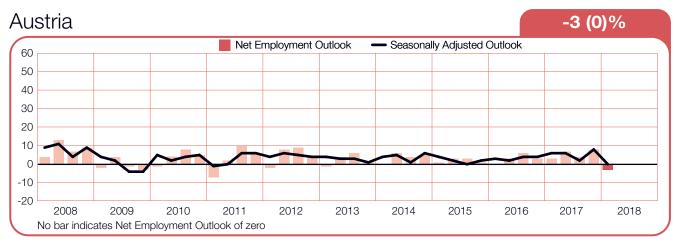
Employers in the UK continue to expect modest payroll growth in all industry sectors and most regions. However, ongoing concerns over Brexit may be straining employer confidence and the overall forecast dips to its weakest level since 4Q 2012.

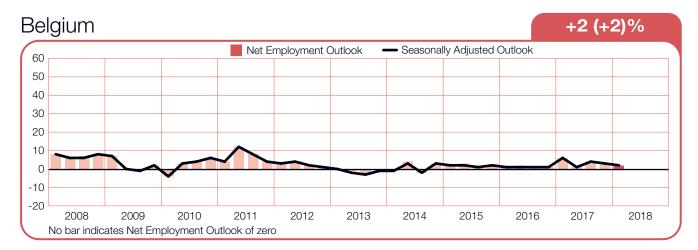
France's Outlook also remains modest but softens in comparison to three months ago. Employers forecast some payroll gains in most industry sectors and regions. However, the overall Outlook is dragged down somewhat by a steep year-over-year decline in the Transport, Storage & Communications sector.

German employers start the new year by continuing to report modest hiring intentions. However, Outlooks soften by varying degrees in most industry sectors in both quarter-over-quarter and year-over-year comparisons. As in France, employer confidence in the Transport, Storage & Communications sector continues to lag with the sector's forecast dipping to its weakest level in more than four years. The Outlook in Finland is unchanged from the prior quarter and remains the most optimistic forecast reported by Finnish employers to date; hiring plans in the Finance, Insurance, Real Estate & Business Services and the Public & Social sectors are also the strongest reported since the country's survey launched. Norwegian employers anticipate a similarly encouraging hiring environment with quarter-over-quarter and year-over-year gains reported in the majority of industry sectors. The Swedish Outlook remains modest despite considerable gains in the Restaurant & Hotel sector in comparison to both the prior quarter and last year at this time.

Elsewhere across EMEA, hiring activity is expected to be more reserved. Dutch employers forecast some payroll growth, but the Outlook softens in comparison to the last three months of 2017 and last year at this time. Similarly, the Swiss Outlook remains subdued but bounces back slightly from negative forecasts reported in the prior quarter and the first quarter of 2017. Hiring activity is expected to be similar in Belgium where the first-quarter forecast anticipates some job growth but at a slightly slower pace than in 4Q 2017 and 1Q 2017.

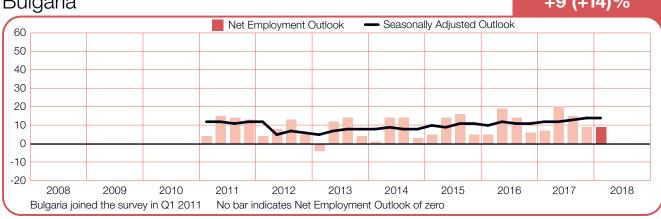
As noted above, the weakest EMEA forecasts—as well as across the globe—are reported in Austria and Italy where employers are expecting the labor market to remain flat through the first three months of the year.

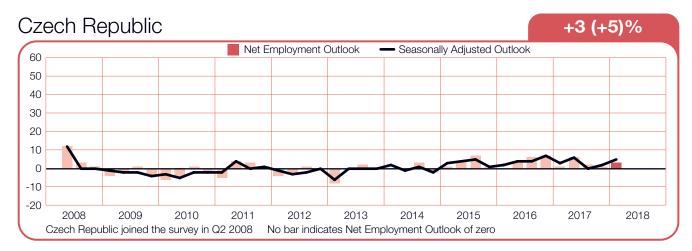


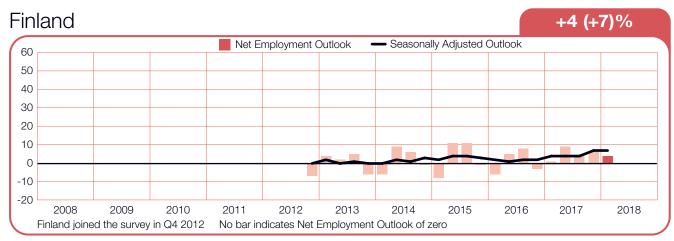


## Bulgaria

+9 (+14)%



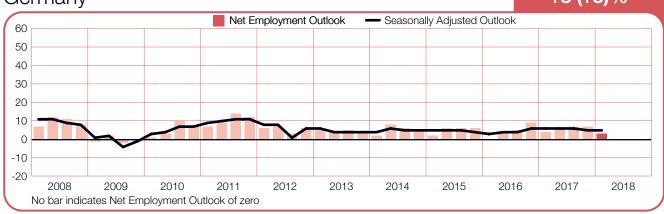


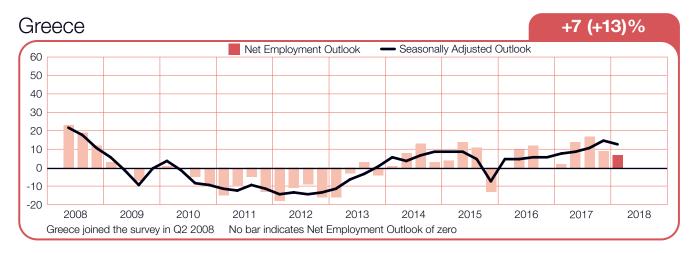


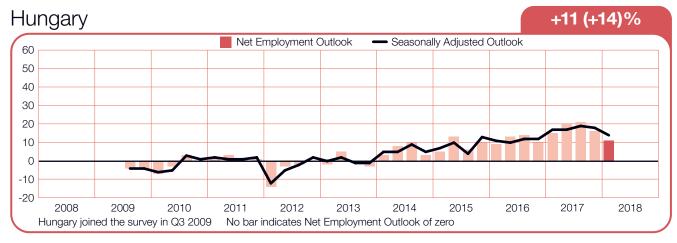


## Germany

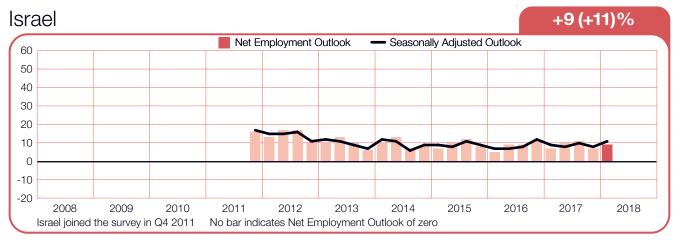
#### +3 (+5)%

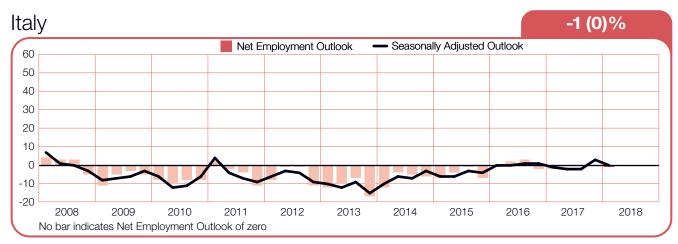








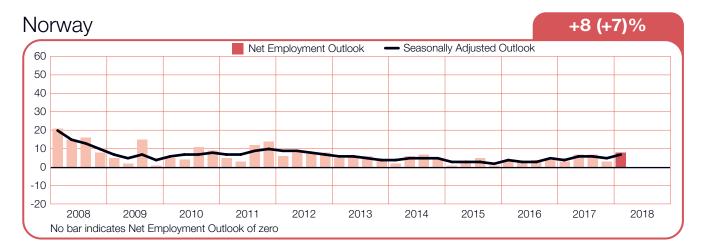




### Netherlands

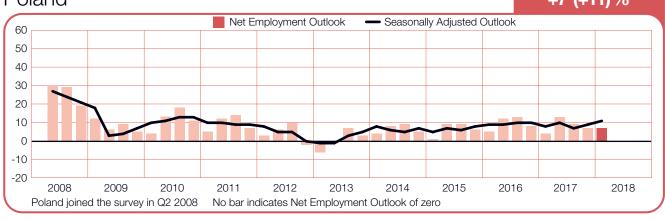
+4 (+4)%

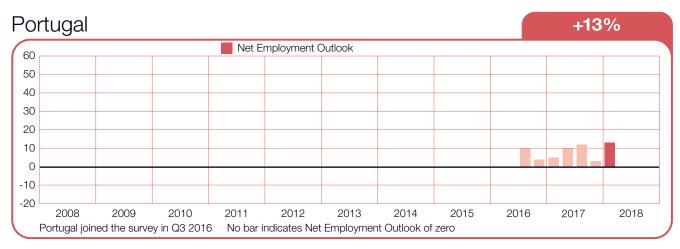


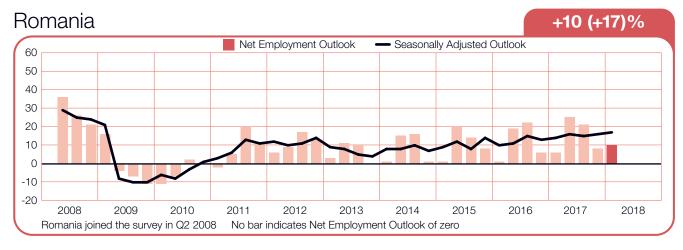


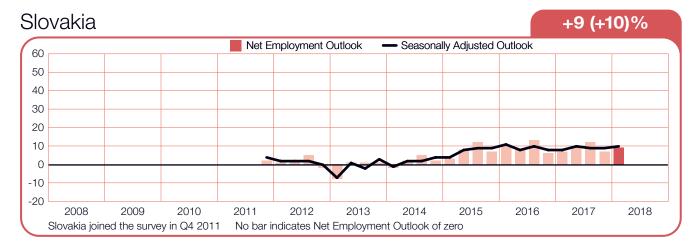
## Poland

#### +7 (+11)%



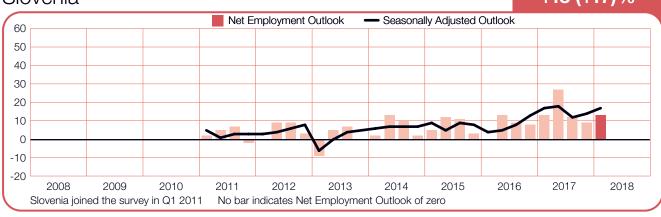


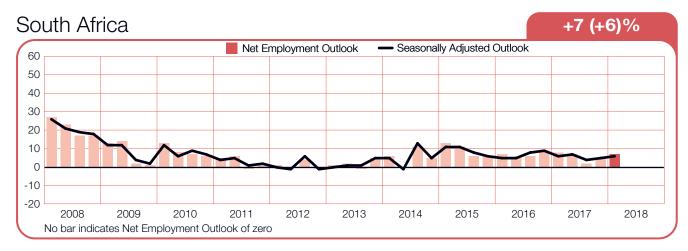




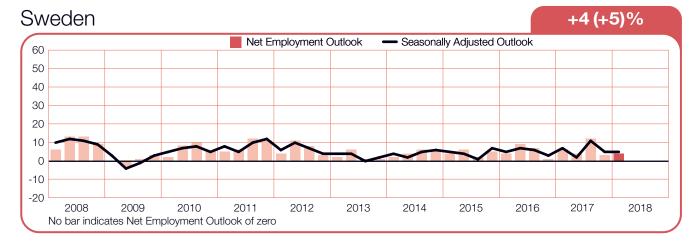
## Slovenia

+13 (+17)%



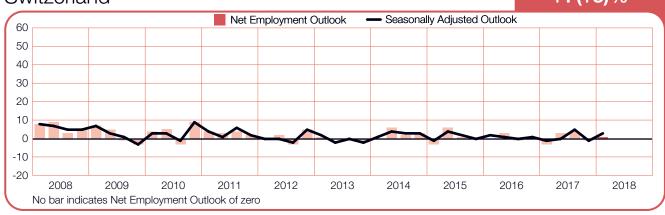


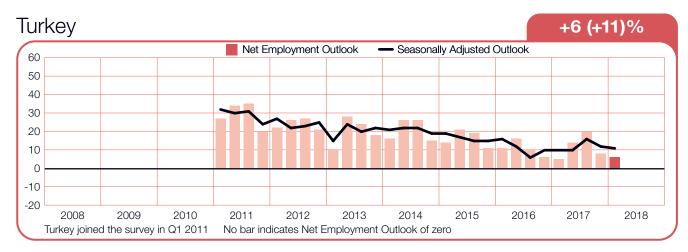




## Switzerland

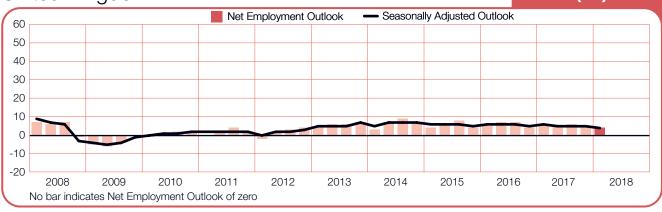
#### +1 (+3)%





## United Kingdom

+4 (+4)%



## About the ManpowerGroup Employment Outlook Survey

The ManpowerGroup Employment Outlook Survey is conducted quarterly to measure employers' intentions to increase or decrease the number of employees in their workforces during the next quarter. ManpowerGroup's comprehensive forecast of employer hiring plans has been running for more than 50 years and is one of the most trusted surveys of employment activity in the world. Various factors underpin the success of the Manpower Employment Outlook Survey:

Unique: It is unparalleled in its size, scope, longevity and area of focus.

**Projective:** The ManpowerGroup Employment Outlook Survey is the most extensive, forward-looking employment survey in the world, asking employers to forecast employment over the next quarter. In contrast, other surveys and studies focus on retrospective data to report on what occurred in the past.

Independent: The survey is conducted with a representative sample of employers from throughout the countries and territories in which it is conducted. The survey participants are not derived from ManpowerGroup's customer base.

**Robust:** The survey is based on interviews with nearly 59,000 public and private employers across 43 countries and territories to measure anticipated employment trends each quarter. This sample allows for analysis to be performed across specific sectors and regions to provide more detailed information.

**Focused:** For more than 55 years the survey has derived all of its information from a single question:

For the 1Q 2018 research, all employers participating in the survey worldwide are asked the same question, "How do you anticipate total employment at your location to change in the three months to the end of March 2018 as compared to the current quarter?"

## Methodology

The ManpowerGroup Employment Outlook Survey is conducted using a validated methodology, in accordance with the highest standards in market research. The survey has been structured to be representative of each national economy. The margin of error for all national, regional and global data is not greater than +/- 3.9%.

## Net Employment Outlook

Throughout this report, we use the term "Net Employment Outlook." This figure is derived by taking the percentage of employers anticipating an increase in hiring activity and subtracting from this the percentage of employers expecting to see a decrease in employment at their location in the next quarter. The result of this calculation is the Net Employment Outlook. Net Employment Outlooks for countries and territories that have accumulated at least 17 quarters of data are reported in a seasonally adjusted format unless otherwise stated.

Seasonal adjustments have been applied to the data for all participating countries except Portugal. ManpowerGroup intends to add seasonal adjustments to the data for other countries in the future, as more historical data is compiled. Note that in Quarter 2 2008, ManpowerGroup adopted the TRAMO-SEATS method of seasonal adjustment for data.

# About ManpowerGroup®

ManpowerGroup® (NYSE: MAN), the leading global workforce solutions company, helps organizations transform in a fastchanging world of work by sourcing, assessing, developing and managing the talent that enables them to win. We develop innovative solutions for over 400,000 clients and connect 3+ million people to meaningful, sustainable work across a wide range of industries and skills. Our expert family of brands - Manpower®, Experis®, Right Management® and ManpowerGroup<sup>®</sup> Solutions – creates substantially more value for candidates and clients across 80 countries and territories and has done so for nearly 70 years. In 2017, ManpowerGroup was named one of the World's Most Ethical Companies for the seventh consecutive year and one of Fortune's Most Admired Companies, confirming our position as the most trusted and admired brand in the industry. See how ManpowerGroup is powering the future of work: www.manpowergroup.com

## About ManpowerGroup India

ManpowerGroup® (NYSE: MAN) is the world's workforce expert, creating innovative workforce solutions for nearly 70 years. We connect more than 600,000 people to meaningful work across a wide range of skills and industries every day. Through our ManpowerGroup family of brands - Manpower®, Experis®, Right Management® and ManpowerGroup® Solutions - we help more than 400,000 clients in 80 countries and territories address their critical talent needs, providing comprehensive solutions to resource, manage and develop talent. In 2017, ManpowerGroup was named one of the World's Most Ethical Companies for the seventh consecutive year and one of Fortune's Most Admired Companies, confirming our position as the most trusted and admired brand in the industry. See how ManpowerGroup makes powering the world of work humanly possible: www.manpowergroup.com.



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