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Q3<sup>8</sup>

## ManpowerGroup **Employment** Outlook Survey

India Findings



# **Executive Summary**

In the latest edition of the ManpowerGroup Employment Outlook Survey, 3150 employers in India were asked about their third quarter hiring intentions, Al adoption journey, and challenges faced along the way.

#### **30%** India Net Employment Outlook:

Calculated by subtracting employers planning reductions vs. those planning to hire.\* Weakened since the previous quarter and the same time last year by -6%.

More than half of companies (62%) said they

have already adopted AI, an increase of 6% year-over-year, though employers reveal that AI optimism varies by seniority.

More than half (68%) of employers expect to increase headcount due to AI and ML over the next two years and nearly one in six believe there will be no impact.

#### **Highest Hiring Demand:**







Information Technology (IT)









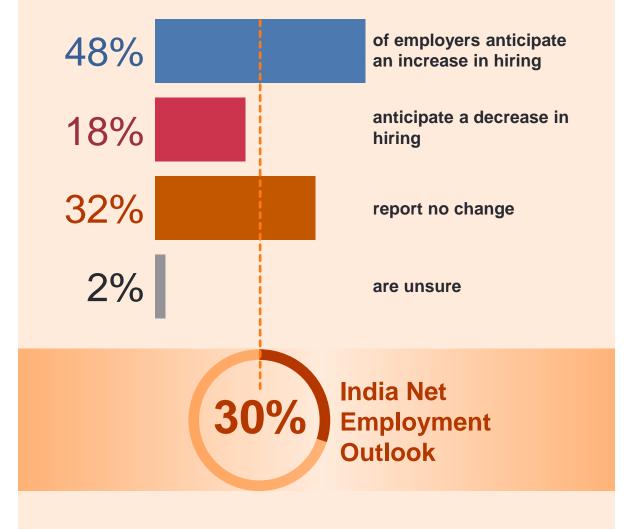






# India Employment Outlook for Q3 2024

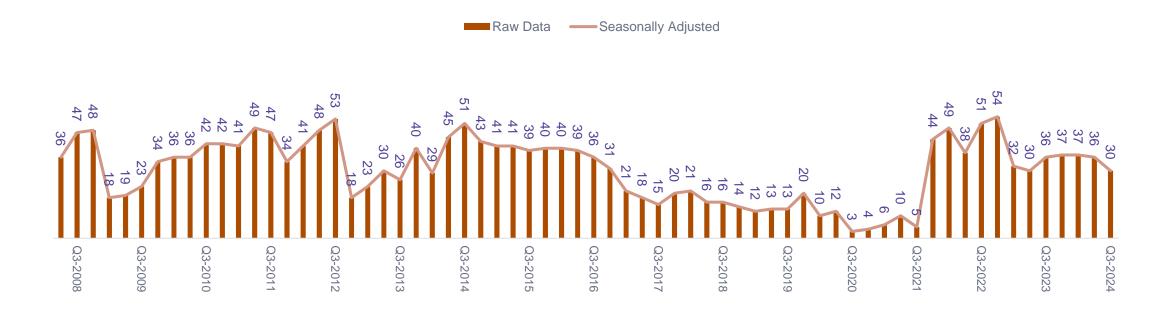
Used internationally as a bellwether of labor market trends, the Net Employment Outlook (NEO) — calculated by subtracting the percentage of employers who anticipate decrease in hiring intent to staffing levels from those who plan to hire — **continues at 30%.** 





#### **Changes Over Time**

India outlook weakened since the previous quarter and same time last year by -6%.





#### Hiring Expectations for July through September by Country

#### Seasonally Adjusted Net Employment Outlooks (NEO)







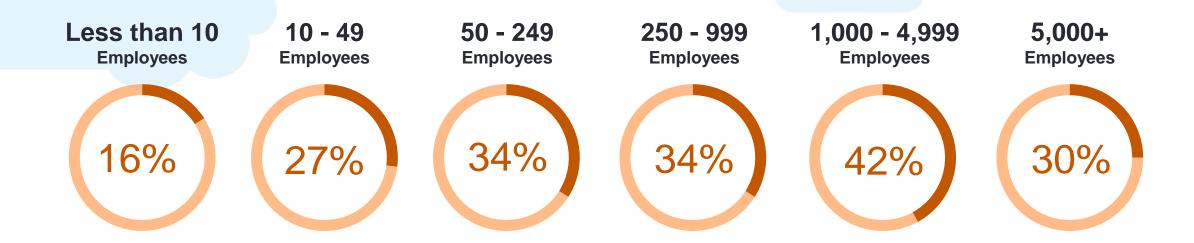
Costa Rica	35%
Switzerland	34%
Guatemala	32%
Mexico	32%
South Africa	31%
India	30%
U.S.	30%
China	28%
The Netherlands	28%
Brazil	27%
Belgium	25%
Peru	25%
France	24%
Canada	23%

Germany	23%
Ireland	23%
Finland	22%
Norway	22%
Austria	20%
Colombia	20%
Singapore	20%
U.K.	20%
Panama	19%
Portugal	18%
Taiwan	18%
Türkiye	17%
Italy	16%
Australia	15%

Slovakia	15%
Spain	15%
Hungary	14%
Poland	14%
Sweden	13%
Japan	12%
Greece	10%
Puerto Rico	8%
Hong Kong	8%
Czech Republic	8%
Chile*	7%
Israel	4%
Argentina	3%
Romania	3%

<sup>\*</sup>Chile joined the program in Q2 2024. There is currently no historical data, and the data has not been seasonally adjusted.

#### Hiring Expectations by Company Size





### India Employment Outlooks Across Key Industry Sectors

Businesses in the Financials and Real Estate industry reported the strongest Outlook improving by 1% quarter on guarter while declining by -2% when compared to the same period last year.



<sup>\*</sup>Includes: Government or Public Service; Not for Profit/NGO/Charity/Religious organization; Other Industry; Other Transport, Logistics and Automobiles Sub-Industry; Educational Institutions; Agriculture and Fishing

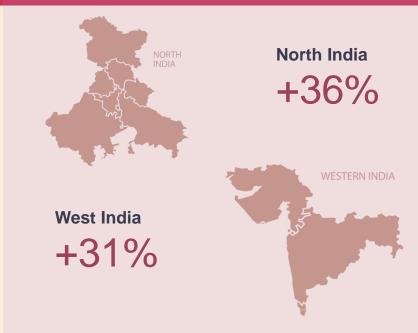


## Employment Outlooks Across Regions

Hiring expectations remain the strongest in North India (+36%) followed by West India (+31%) weakening in both regions by -4% when compared to the same time last quarter and -3% and -11% respectively when compared to the same time last year.

Net Employment Outlook in South India stands at +30% which is lower by -3% when compared to the last quarter and year whereas East India has weakened by -9% when compared to last quarter and -8% when compared to last year.

#### **✓ Strongest Hiring Intentions**



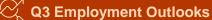
#### **>> Weakest Hiring Intentions**



+21%







## **Employment Outlooks** Across The Asia-Pacific

Hiring managers across the Asia-Pacific countries anticipate the second strongest regional Outlook (23%), a decline from both the previous quarter (-4%) and when compared to the same time last year (-8%).

India (30%) and China (28%) continue to report the strongest Outlooks in the region.

The most cautious Outlooks were reported by employers in Hong Kong (8%) and Japan (12%).

#### **✓ Strongest Hiring Intentions**





#### **>> Weakest Hiring Intentions**



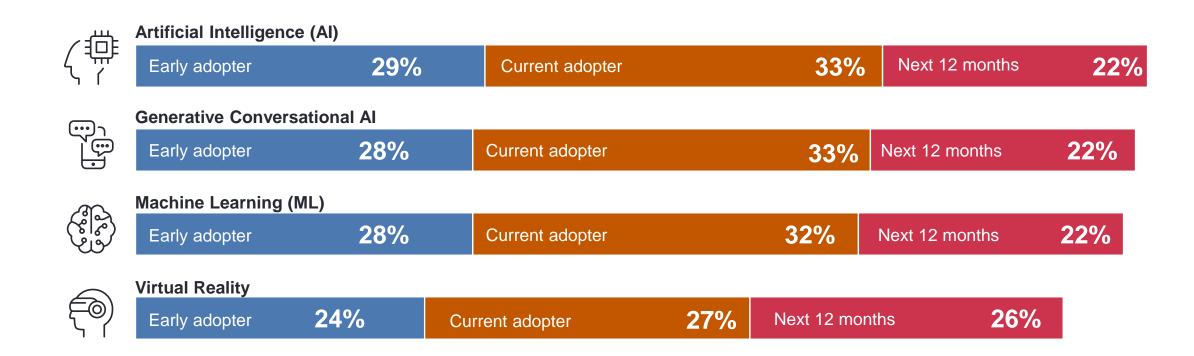






#### **Navigating Al Adoption**

More than half (62%) of companies said they have already adopted AI, including generative conversational AI.

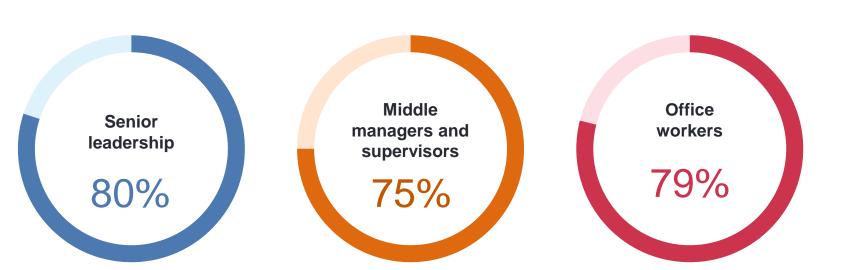


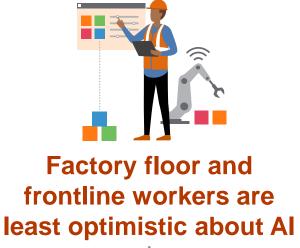


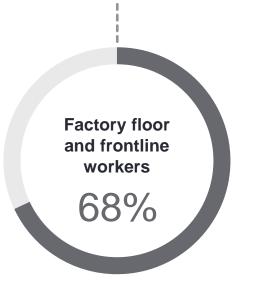


## Diverging Sentiments Emerge on Al Impact to Work

Employers reveal that Al optimism varies by seniority. With a 12-point-gap between senior leadership and frontline workers, leaders can seize the opportunity to clearly communicate the positive influence that AI will bring to their workload.







## Al Optimism Varies by Seniority and Region

Most of the workforce (65%) at all seniority levels believe AI will have a positive impact on the future of work. However, the level of optimism varies

based on the region and seniority of the employees. While office professionals in the South and Central Americas are the most optimistic (76%) about the positive impact of AI, less frontline workers (54%) in Europe share this view.



Senior leadership	68%
Middle managers and supervisors	66%
Office workers	67%
Factory floor and frontline workers	59%
Senior leadership	73%
Middle managers and supervisors	74%
Office workers	76%
Factory floor and frontline workers	66%



Factory floor and frontline workers
Senior leadership
Middle managers and supervisors
Office workers

Middle managers and supervisors

Factory floor and frontline workers

**Senior leadership** 

Office workers



67%

65%

66%

54%

69%

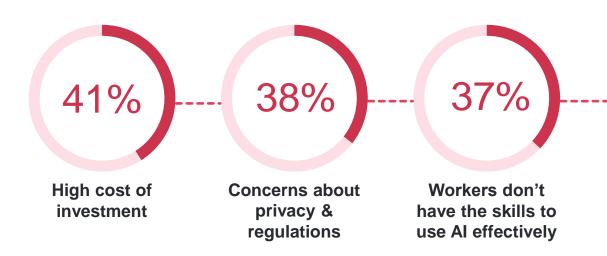
68%

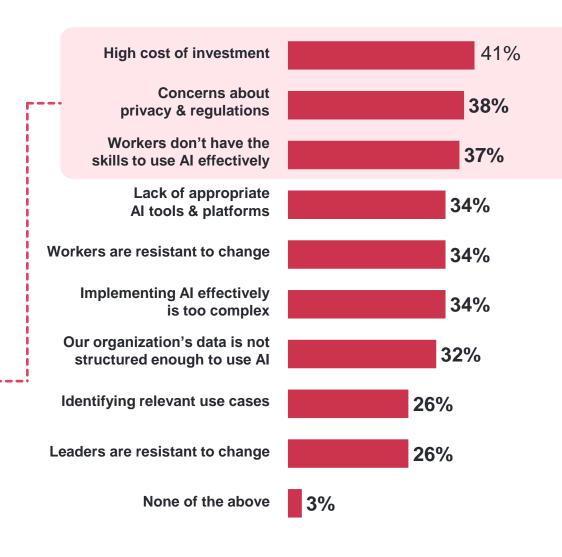
68%

56%

## Employers Reveal that Nearly All Organizations Encounter Al Adoption Challenges

Most common ones relating to cost, privacy, and lack of Al skills.







# Employers Begin Identifying Future Impacts From Al

When asked to predict the future impact of AI and ML at their organization, employers globally found consensus across industries and regions that these tools will have a positive impact on business performance, especially in the IT and Financials and Real Estate industries. They were nearly equally optimistic about the effect on upskilling, reskilling, and training employees.





88%
Financials and Real Estate & Healthcare and Life Sciences

Overall business performance	85%
Required employee training	82%
Upskilling & reskilling of existing employees	81%
Onboarding process	77%
Employee engagement	77%
Recruiting process	76%
ESG initiative performance	75%
Diversity, Equity, Inclusion, & Belonging (DEIB) initiatives	74%



## **Projected Impact** of AI and ML on Headcount by Industry

More than half expect to increase headcount due to Al and ML over the next two years. Nearly one in six believe there will be no impact and less than one in five anticipate staffing decreases.

Global Average
India Average Communication Services
Consumer Goods & Services
Energy & Utilities
Financials & Real Estate
Healthcare & Life Sciences
Industrials & Materials
Information Technology
Transport, Logistics & Automotive

<b>~</b> ⁻	$\rightarrow$	<b>√</b> ⊿
Increase headcount	No impact to headcount	Decrease headcount
55%	24%	18%
68%	14%	16%
75%	8%	15%
66%	16%	16%
66%	20%	14%
72%	12%	15%
65%	14%	18%
70%	14%	14%
70%	13%	17%
64%	15%	20%

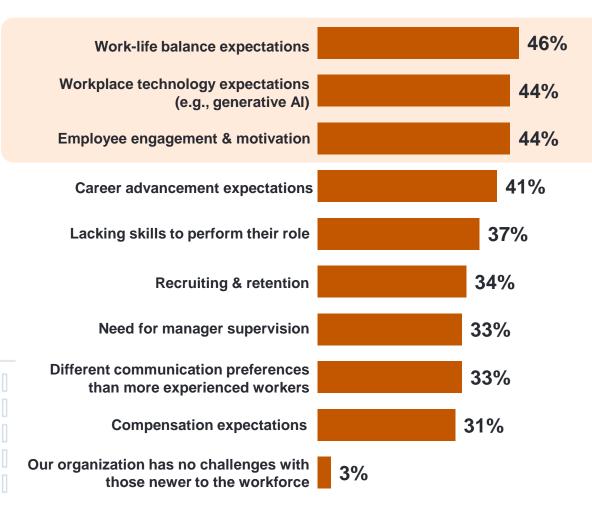


## Engaging the Next Generation of Workers

Work Life balance, Workplace technology expectations and Employee engagement and motivation expectations are the top three challenges employers are facing with newer workers (less than 10 years in the workforce).







# Improving Tech Tools Points to Promising Results

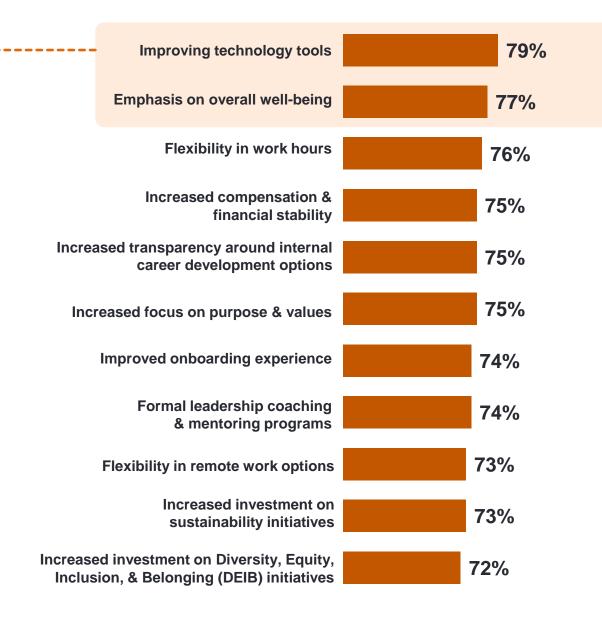
Employers globally have found that improving technology tools and emphasizing well-being are the top two drivers in boosting engagement and productivity of their newer workforce.

Improving technology tools

84% Information Technology

83%

Financials & Real Estate





#### About the Survey

The ManpowerGroup Employment Outlook Survey is the most comprehensive, forward-looking employment survey of its kind, used globally as a key economic indicator. The Net Employment Outlook is derived from the percentage of employers anticipating an increase in hiring activity and subtracting from it the percentage of employers expecting a decrease. Running since 1962, various factors underpin its success:

**Unique:** It is unparalleled in its size, scope, longevity and area of focus. The Survey is the most extensive, forward-looking employment survey in the world, asking employers to forecast employment over the next quarter. In contrast, other surveys and studies focus on retrospective data to report on what occurred in the past.

**Independent:** The Survey is conducted with a representative sample of employers from throughout the countries and territories in which it is conducted. The survey participants are not derived from ManpowerGroup's customer base.

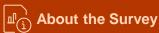
**Robust:** The Survey is based on interviews with 40,374 public and private employers across 42 countries and territories to measure anticipated employment trends each quarter. This sample allows for analysis to be performed across specific sectors and regions to provide more detailed information.

**Focused:** For more than six decades, the Survey has derived all its information from a single question: "How do you anticipate total employment at your location to change in the three months to the end of September 2024 as compared to the current quarter?"

**Survey Methodology:** The methodology used to collect NEO data has been digitized in 42 markets for the Q3 2024 report. Survey responses were collected from April 1-30, 2024. Both, the question asked and the respondent profile remain unchanged. The size of the organization and sector are standardized across all countries and territories to allow international comparisons.

#### **Forward-Looking Statements:**

This report contains forward-looking statements, including statements regarding labor demand in certain regions, countries and industries, economic uncertainty and the use and impact of AI. Actual events or results may differ materially from those contained in the forward-looking statements, due to risks, uncertainties and assumptions. These factors include those found in the Company's reports filed with the U.S. Securities and Exchange Commission (SEC), including the information under the heading "Risk Factors" in its Annual Report on Form 10-K for the year ended December 31, 2023, whose information is incorporated herein by reference. ManpowerGroup disclaims any obligation to update any forward-looking or other statements in this release, except as required by law.



# Frequently Asked Questions

#### What does Net Employment Outlook mean?

The Net Employment Outlook (NEO) is derived by taking the percentage of employers anticipating an increase in hiring activity and subtracting from this the percentage of employers that expect to see a decrease in employment at their location in the next quarter. A positive NEO figure means that, on balance, more employers expect to add to their headcount in the following three months than those who intend to reduce staff.

## What does Seasonal Adjustment mean? Why is it used in the ManpowerGroup Employment Outlook Survey?

Seasonal adjustment is a statistical process that allows the Survey data to be presented without the impact of hiring fluctuations that normally occur through the course of the year – typically due to various external factors, such as changes in weather, traditional production cycles and public holidays. Seasonal adjustment has the effect of flattening peaks and smoothing troughs in the data to better illustrate underlying employment trends and provide a more accurate representation of the Survey results.

## How are companies selected for the Survey?

Employers are selected based on the types of companies and organizations they represent. We want to ensure that our panel is representative of each participating country's national labor market, so each country's panel is built in proportion to that country's overall distribution of industry sectors and organization sizes.

#### Who do you interview in each company?

The person we select to interview will be someone with a good overview of staffing levels and hiring intentions within their organization. Normally, this will be the head of human resources (HR) or an HR manager. In smaller organizations, however, that person may be a general manager or even the CEO.



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**Top Talent Attraction** 



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